

Executive Director

International Events Centre

The Prospect:

The Ricoh Arena which incorporates The International Events Centre, the home of Coventry City FC and the Hotel 71, is the Midlands' newest and most flexible location for all Conferencing, Exhibitions, Banqueting and Sporting Events. Embarking on a 5 year strategic plan we have the ambition to grow our turnover by £5m in the first three years and develop the 'International Events Centre' brand globally.

The Position:

The Executive Director will be responsible for the strategic growth, establishment and development of the business including all conferencing, banqueting and exhibition activities, the boutique on site hotel and all corporate hospitality for sporting and music events at the venue.

The Executive Director will establish the IEC as an internationally recognised brand, supporting the Business Departmental Heads (Sales, Finance, HR, Ops and Culinary etc) to deliver £5m new conferencing and exhibition business within 3 years whilst overseeing the complete overhaul and re-launch of hotel operations on site. This role will report monthly to the Joint Operating Board (Arena Coventry Limited and Compass Group) on financial and operational performance.

The Person:

To be the ideal candidate, you will have strong strategic and commercial experience coupled with considerable leadership and management qualities, gained by operating at a senior level within a complex or devolved organisation. Experience of change and performance improvement is also essential. You will be a natural relationship builder, and excellent communicator, versatile across a broad range of audiences with the ability to access the business community and create worthwhile and prosperous relationships for the benefit of the IEC.

The Package:

You will be employed by Compass Group and receive a salary of circa £80K basic with a fantastic bonus opportunity of up to 30% for outstanding delivery. Additional benefits include car allowance, contribution pension scheme and high street discounts. You will also have access to unrivalled personal development opportunities to enhance your career.

To apply please contact us via our nominated consultant Suzie Boyd at: ricoh@portfoliointl.com

RICOH ARENA

71 Phoenix Way, Foleshill, Coventry, CV6 6GE
www.ricoharena.com



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