

# Managing Director

## London • Six Figure Package



In the world of jazz clubs, the name Ronnie Scott's is of international renown. Originally opened in 1959, the club has featured most of the legendary and popular names in modern jazz and jazz fusion. The club re-opened in June 2006 and a major refurbishment programme, under the direction of acclaimed Parisian designer, Jacques Garcia, has created a stylish and timeless, contemporary environment with arguably the best vibe in town.

Reporting to the Group CEO, this high profile post is integral to the positioning of Ronnie Scott's as the premier club of its type in the world; a prelude to future openings creating a small collection of comparable clubs in some of the worlds' leading cities. The operation currently comprises a complex mix of the jazz club, restaurant and exclusive upstairs bar: a very flexible space suitable for a variety of uses from cat-walk shows through to premier product launches.

### **The Position:**

- Undertake a strategic review of business to deliver market alignment and financial platform necessary to position the club as the world leader in its field
- Implementation of strategic plan
- Leadership and development of a specialist senior management team
- Daily liaison with the club's artistic director
- Work in partnership with the owner on expansion plans

All applications should be directed by e-mail with full CV and salary details to our nominated consultant

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### **The Person:**

- A proven track record of financial success and growth in the niche luxury market-place
- Able to demonstrate a strategic mindset with an ability to exploit new revenue streams
- Experience within complex food/beverage/club operations
- Ability to improve quality of service/customer experience to drive operational consistency pushing boundaries continually
- Possess charisma and the ability to network effortlessly

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