

Head of Match Day Sales - Old Trafford

**Highly Competitive Salary
+ Excellent Bonus Potential + Benefits**



Manchester United is one of the most famous and most successful sporting organisations in the world. The recent stadium expansion and addition of the new quadrant facilities have merely added to the impressive seasonal and match day hospitality packages available. With over 25 restaurants, 166 boxes, 8 Super Suites and a range of bars all providing the very best in modern facilities to 8,000 executive members, Old Trafford provides a match day customer experience second to none.

Reporting to the Director of Venue, this high profile position will focus on the development and implementation of key strategies to exceed match day sales targets. Crucial to success in the role will be a real passion for driving sales and the ability to promote the Venue via the identification and development of new markets, proactively sourcing new business and developing sales leads.

Dynamic leadership skills to maximise the performance of the sales team and a commitment to providing exceptional standards of service to continually enhance client relationships are also essential.

Results driven, the ideal candidate will have a proven track record at management level of generating significant sales growth within a commercially focused environment. You will need to demonstrate the ability to successfully deliver high volume campaigns as well as an excellent understanding of the leisure and hospitality sector. A confident communicator, you will be able to influence at all levels and to inspire and motivate a team to deliver exceptional results in a challenging environment.

All applications for this role should be directed by email or in writing with full CV and salary details to Kit Taylor.

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